

## **Endowment Strategies**

A strong endowment is one of the best legacies you can leave your organization. Simply connecting with and engaging your organization's best friends will yield positive results for generations to come. **Can you afford not to start?** 

#### Activate your Endowment Program

Working together as a board and staff team, we'll help you craft the policies and procedures that will allow you to easily and confidently accept a wide range of bequests and gifts to your endowment fund.

#### Start or Reinvigorate your Legacy Society

A legacy society is a great way to recognize past giving and encourage future generosity. We can help you plan and execute an event that will connect donors even more closely to your organization.

#### Make the calls

Visits to endowment prospects are some of the most joyful conversations you can have as a non-profit leader. These meetings are an invitation, not a solicitation. We can join you on calls and help you plan a strategy to address the needs of individual donors.

Take the steps today to fully fund your mission well into the future.

### Endowment Readiness Checklist

- Do you have a strong annual campaign?
- □ Has your board of directors identified this as a priority?
- Do you have one day every other month to dedicate to meeting with prospects?
- Do you have programs that would benefit from a steady source of revenue?

Subscribe to our resource development blog at www.dbd.group/blog "With the help of DBD Group we have intentionally changed the culture of our Y and positioned our Y as a charitable organization worthy of support. Without the help, guidance and profesional expertise of DBD we would still be far behind where we need to be in our endowment efforts."

> - Bruce Mielke, Forest City YMCA

# **OBD** Group